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To Whom It May Concern:

As a representative from Toyota of Poway, I, Dan Diedrich, endorse the program, Toyota's Technician Training & Education Network (T-TEN), at San Diego Miramar College. I confirm that there is an unmet labor market demand in San Diego County for the occupations that this program trains for. The occupations that this program provides training for include:

- Toyota Express Maintenance Technician
- Toyota Certified Technician
- Toyota Expert Technician

Individuals working in these occupations can expect to earn between \$ 26.00hr and \$32.00hr in entry-level positions.

In the past 3 years, I have hired 9 students from the T-TEN program at San Diego Miramar College, and expect to hire mor] in the upcoming 12 months.

This affirms that there are jobs available for program completers within the local service area of the college after taking into account the number of completers in similar programs at other institutions—as required by Education Code section 78015 and the California Community Colleges Chancellor's Office Program and Course Approval Handbook (PCAH).

Sincerely,

Dan Diedrich

A handwritten signature in black ink that reads 'Dan Diedrich'.

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